

BYOB! Bring Your Own Buddy.

5 Hours CE, Food & Prizes!

Come join for a day full of Networking, Legislative updates, and five CE credits! Our chapter is excited to host our Annual CE Day on August 14. The schedule starts at 8:15am with our normal networking and coffee, a quick chapter meeting, and then a schedule that boasts great leaders in our industry going through some hot topics in today's insurance world.

Maybe the most exciting part of the day (besides an amazing included lunch) will be the opportunity to win BIG cash prizes and raffles- IF you bring a BUDDY! That buddy needs to be a licensed insurance agent in the state of Indiana.

Certain CE topics to make sure you stay awake and interested include Adaptable Annuities, by OneAmerica's Jordan Fields, Understanding Medicare by the always entertaining Pam Evans from Star Benefits, and a much needed course on Dual Plans and Pathways from Humana's Jeni McAnalley.

After lunch we will hear from Dan Dietrich, the Director of Sales at Principal Financial Group about voluntary benefits as well as an inside look at the dental industry.

You must register by August 11 to attend. Cost for Non South Central members is \$20 and a box of cereal to donate. Members cost is a box of cereal. This covers 5 hours of CE, breakfast, lunch, prizes and some great networking opportunities. The complete schedule and registration form can be found on the last page of this newsletter.

Further questions can be sent to our Professional Development Chair, Christy McGinley at christy@mcginleyinsurance.com.



What's Up Next:

Aug. 14 Monthly Meeting/ CE
Day: 8:15am, at the Mid America Science Park, Scottsburg.
BYOB!

August Food Drive
Collections:
Cereal

Sept. 11:
Remembrance Meeting for 9/11 at the Veterans Cemetery

Oct. 9: General Meeting

No Meetings in November & December

From The President's Corner

A Minute with our Chapter President, Jessica Croquart

SC-NABIP'ers,

As we are closing out summer and schools are starting, this time of year always starts to put me in the "get-ready-for-4th-quarter" frame of mind.



Whether you work in large group (like me), small group, individual, Medicare, we are all at max capacity over the next few months. We hope you take some time over the next few weeks to relax, recharge, and reboot in preparation.

As part of that, please join us for our August CE day on August 14th and BYOB (Bring Your Own Buddy)! We'll have prizes for those who bring a licensed, non-NABIP member buddy – the goal is to help grow our chapter and our association.

We hope to see you Thursday August 14th in Scottsburg!

Jessica Croquart



NABIP/South
Central Chapter
Website:
NABIPSCI.org



NABIP South
Central
Indiana Chapter

Mission Statement: To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation

2025-2026 Chapter Leadership

President: Jessica Croquart
Immediate Past President: Charles Mayberry
President Elect: Larry Mayfield
Secretary: Jessica Croquart
Treasurer: Andrea Bogard
Legislative: Scott Allman
Communications: Kaitlynn Loy
NABIP/Pac: Ky Yarling
ISAHU-Pac: Charles Mayberry
Professional Development: Christy McGinley
Awards/Vanguard: Jessica Croquart
Membership: Libertie Villalpando
Retention: Greg Allen
Media Relations: Laura D'Antoni
Social Media: Jessica Croquart

All financial records are available for review. Contact Andrea Bogard, Treasurer, at ABogardInsurance@yahoo.com. Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at Jessica.Croquart@SIHO.org

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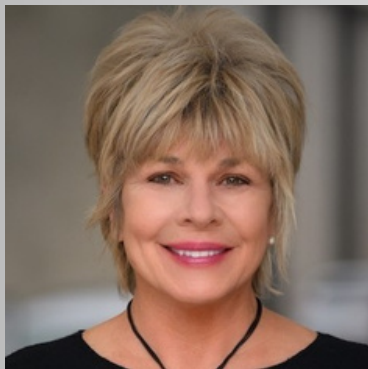
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BYOB! Bring your Buddy to our 5 Hour CE Day!

August 14 CE Day Speakers:



Jordan Fields,
One America
Adaptable Annuities



Pam Evans,
Star Benefits
Understanding Medicare



Jeni McAnalley,
Humana
Dual Eligibility and
Indiana Pathways



Dan Dietrich,
Principal Financial Group
Education and Enrollment,
Inside the Dental Agency

Networking and Coffee starts at 8:15am. Mid-America Science Park, Scottsburg, Indiana



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AUGUST MEMBER ANNIVERSARIES

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August Charity
of Choice



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August Collection Items: CEREAL



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UnitedHealthcare

NABIP/South Central's 2024-2025 "Member of the Year" is Libertie Villalpando!



The Andrea Bogard Member of the Year Award was presented to Libertie Villalpando at our July meeting. Libertie first joined our chapter in October 2023. In a short time she was contributing to our leadership team and served as our Professional Development Chairperson this past fiscal year, also filling in as Membership Chair due to a vacancy and is now serving in that role for 2025-2026. It's not easy juggling her insurance work, our chapter, and family

(including a new baby in October), but Libertie has found a way to be successful with it all.

We are fortunate to have her continue in a leadership role and we are very grateful to have youth on our team! Congratulations, Libertie. You deserve to be awarded our "Member of the Year" and we wish you the very best!

Zach Shannon
Regional Sales Mgr.
Direct: 812-241-9028



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PACESETTER AWARD WINNER!

Our chapter was awarded the Pacesetter Award for 2023-2024 at the Annual NABIP convention this summer. South Central Communication Chair Kaitlynn Loy accepted the award on behalf of the chapter with 24-25 NABIP President Alycia Riedl and CEO Jessica Brooks-Woods.



Bob Herbst
Broker Manager
317-496-1841



Jess & Sandra Carrasquillo (co-founders)

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over 20 years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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317-201-4278



NEW MEMBER PROFILE: ELIZABETH SORG

Name: Elizabeth Sorg

Company Name: Heritage Insurance and Investments

State of Birth: Indiana

Years in Insurance Business: 1

Favorite Movie: "Hunger Games"

Favorite Food: Fruit

Hobbies: Crafting, Baking, Gardening

Interesting fact the average person does not know about you:
I love going to Renaissance Fairs

Family: My guy Dalton and two future step-daughters – the biggest blessings in my life!

Favorite Quote or Saying: A negative mind will never give you a positive life.



Have you....
Liked us on Facebook?
Connected on Linked In?
Found our website?

Connect with us!!

BYOB: Bring Your Own Buddy!

*IF YOU BRING AN INDIANA (NON-NABIP MEMBER) LICENSED AGENT
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science park

NABIP South Central Indiana Chapter's Annual C.E. Day 2025

Thursday, August 14th

BYOB & WIN BIG!!

821 S. Lake Road, Rm 126

Scottsburg, Indiana 47170

Registration Fees (5 credit hours of Continuing Education)

NABIP members: a box of cereal*

Non-NABIP members: \$20+ a box of cereal*

Lunch is included at no additional cost

- 8:15 - 8:30 Networking & Coffee
- 8:30 - 8:55 South Central Information & Legislative Updates (all welcome)
- 9:00 - 10:00 "Adaptable Annuities" #45835 (1 hr. credit, presented by Jordan Fields, OneAmerica)
- 10:00 - 11:00 "Understanding Medicare" #45372 (1 hr. credit, presented by Pam Evans, StarBenefits)
- 11:00 - 12:00 "Dual Eligibility and Indiana Pathways for Aging" #45608
(1 hr. credit, presented by Jeni McAnally, Humana)
- 12:00 - 1:00 **Lunch – sponsored by Anthem** 
- 1:00 - 2:00 "Education & Enrollment of Voluntary Benefits" #27470
(1 hr. credit, presented by Dan Dietrich, Principal)
- 2:00 - 3:00 "Inside the Dental Industry: How Oral Health Impacts..." #23939
(1 hr. credit, presented by Dan Dietrich, Principal)

Registration

Name _____

Company _____

Email Address _____

National Producer # (NPN) _____ IN License # _____

Amount Owed/ Enclosed \$ _____

You must register no later than Monday, August 11th.

You have the option of mailing this form along with your check (SCAHU c/o Christy McGinley 415 Wells Dr, Nashville, IN 47448), or emailing it and paying at the door (christy@mcginleyinsurance.com). Pay by cash or check made payable to SCIAHU.

*all cereal donated to the Scott County Clearing House